



## Job Title: **Regional Director for Fund Development – GCC – Every Pregnancy**

**Location:** GCC Region (UAE/Saudi Arabia preferred)

**Eligibility:** Authorized to work in country of residence; eligibility to work in-region preferred

**Reports to:** Chief Executive Officer, Every Pregnancy

**Type:** Independent Contractor

**Duration:** 1 year with a 3-month probation period (start as soon as possible)

**Compensation:** Commensurate with experience and location

**Benefits:** No benefits will be provided by Every Pregnancy

### About Every Pregnancy

**Every Pregnancy** is a bold, partner-driven initiative committed to saving the lives of mothers and babies worldwide. Despite global progress in healthcare, nearly 800 women still die every day from pregnancy-related complications—most of them preventable. These deaths disproportionately affect women in fragile, conflict-affected, and underserved communities.

We are changing this narrative. Every Pregnancy connects the voices of the most affected women with changemakers around the world. Through our coalition of 33 organizations—based in the UK, US, Pakistan, and Yemen and operating in over 20 countries—we mobilize communities, drive resources, and scale holistic, culturally sensitive maternal health interventions that ensure that every pregnancy is safe.

### Role Summary

Every Pregnancy is a global initiative committed to improving maternal, newborn, and child health (MNCH) through advocacy, resource mobilization, and program delivery. To expand our impact and drive sustainable growth, Every Pregnancy seeks to engage the Gulf Cooperation Council (GCC) region to secure significant funding from private, corporate, and governmental sources. The GCC region represents a strategic opportunity for long-term partnerships, high-value grants, and meaningful engagement with philanthropic networks.

We are seeking a dynamic and highly motivated **Regional Director for Fund Development – GCC** to lead our fundraising and partnership-building efforts across the GCC region. The successful candidate will raise a minimum of **\$4 million USD** in 2025 by engaging high-net-worth individuals, corporate partners, foundations, and government funders. This role requires strategic thinking, excellent relationship-building skills, and deep familiarity with the philanthropic landscape in the GCC.

## Key Responsibilities

### **1. Fundraising and Donor Engagement**

- Secure a minimum of \$4 million USD in funding from private, corporate, and government sources in the GCC by December 31, 2025.
- Identify, cultivate, and steward relationships with high-net-worth individuals, corporations, foundations, and government entities in the GCC.
- Develop and manage a portfolio of prospects, creating tailored engagement strategies for each funder.
- Organize a high-level funding tour for the CEO in the GCC region, including securing meetings with prospective funders and coordinating logistics.
- Build and maintain long-term relationships with key stakeholders to establish Every Pregnancy as a trusted partner in the region.

### **2. Strategic Planning and Execution**

- Develop a 1-year, 2-year, and 3-year fundraising strategy tailored to the GCC region, including targeted revenue goals, engagement tactics, and performance metrics.
- Conduct market research to identify fundraising trends, opportunities, and challenges in the GCC region.
- Provide strategic recommendations to adapt Every Pregnancy's fundraising approach based on regional insights and donor feedback.
- Monitor fundraising performance and adjust strategies as needed to meet or exceed revenue targets.

### **3. Donor Management and Infrastructure**

- Develop and maintain a comprehensive database of private, corporate, and government funders in the GCC, including contact information, giving history, and engagement strategies.
- Ensure accurate and timely documentation of donor interactions and fundraising activities.
- Create and manage a pipeline of funding opportunities, tracking progress and outcomes.
- Register Every Pregnancy in key funding platforms and grant application portals within the GCC region to ensure eligibility for funding opportunities.

### **4. Asset Development and Grant Writing**

- Create customized funding proposals, presentations, and reports for GCC-based funders.
- Draft and package grant applications, ensuring alignment with funder priorities and Every Pregnancy's mission.



- Develop tailored donor engagement materials, including impact reports, case studies, and funding opportunities.
- Ensure that all grant documentation and reporting requirements are submitted on time and meet funder expectations.

## 5. Representation and Advocacy

- Represent Every Pregnancy at regional events, summits, and donor meetings in the GCC.
- Act as a key spokesperson and relationship builder on behalf of Every Pregnancy in the region.
- Identify and secure speaking engagements and strategic networking opportunities for the CEO and leadership team.

## 6. Internal Coordination and Communication

- Participate in weekly team meetings with the Every Pregnancy global team.
- Schedule and attend a weekly 1:1 call with the CEO to provide updates on progress and fundraising opportunities.
- Maintain consistent and transparent communication with Every Pregnancy leadership regarding progress, challenges, and opportunities.

## Key Deliverables and Milestones

Deliverable	Deadline	Notes
Raise \$4M USD from GCC funders	Dec 31, 2025	Minimum fundraising goal
Develop a 1-year, 2-year, and 3-year fundraising strategy	May 30, 2025	Strategy should be tailored to the GCC market
Organize a CEO funding tour in the GCC	July 31, 2025	Secure at least 5 high-value meetings
Develop a comprehensive GCC funder database	May 15, 2025	Include contact information, giving history, and strategy
Register Every Pregnancy in key funding systems	May 30, 2025	Ensure registration with at least 5 key platforms
Submit tailored grant proposals and funding applications	Ongoing	Minimum of 10 proposals submitted in 2025-2026
Develop donor engagement and impact materials	Ongoing	Include presentations, reports, and success stories



Provide monthly progress reports to the CEO

Weekly

Include financial performance, donor feedback, and strategic recommendations

## Who You Are

- A strategic, self-driven fundraising professional with a passion for maternal and child health
- Comfortable navigating high-level donor conversations with professionalism and cultural fluency
- Energized by goals, relationship-building, and mission-driven work

## Required Qualifications

- Bachelor's degree in international development, nonprofit management, business, communications, or a related field
- Proven track record of raising \$3M+, preferably in the GCC region
- Deep understanding of GCC philanthropic ecosystems (private, corporate, and government)
- Strong network of high-net-worth individuals and institutional funders in the GCC
- Expertise in strategic planning, donor cultivation, and proposal writing
- High emotional intelligence and cross-cultural communication skills
- Fluency in English; Arabic proficiency is preferred
- Ability to work independently in a fast-paced, remote environment

## Preferred Qualifications

- Experience raising funds specifically from royal families, sovereign wealth funds, or family offices in the GCC
- Background in global health, maternal and child health, or women's rights advocacy
- Proven ability to design and execute high-level donor engagement events or funding tours
- Prior work with cross-cultural teams or international nonprofit organizations
- Familiarity with Islamic giving frameworks (e.g., zakat, waqf) as applied to philanthropy
- Knowledge of local grant registration processes and funding compliance in GCC countries

## Equal Employment Opportunity

Every Pregnancy is an equal opportunity organization. We are committed to creating a diverse and inclusive environment and are proud to encourage applications from individuals of all backgrounds, regardless of race, ethnicity, religion, gender, sexual orientation, disability, or age. We value cultural sensitivity and global perspectives in our work and welcome candidates who reflect the diversity of the communities we serve.



### How to Apply

To apply, please submit a CV and a short cover letter highlighting your interest in Every Pregnancy and your relevant experience to: [careers@everypregnancy.org](mailto:careers@everypregnancy.org). Applications will be reviewed on a rolling basis.